

**Solutions.  
Delivered.**



# Global Coverage

- Our core business is the supply of residual and distillate fuels worldwide according to ISO8217.
- We are able to physically supply or trade at more than 2800 ports worldwide through our vetted network of physical supply partnerships.



15 Qualified Traders



Available 24/7, 365 Days



More than 70.000 MTS Per Month



Average Annual Turnover Of +320 Million USD

# Total Lubmarine Exclusive Distributor

Drums



Bulk



Packed products may also be delivered both alongside as well as at anchorage



Cyprus



Products are available in all major Cyprus ports, including: **Larnaka, Limassol and Vassiliko.**

Bulk deliveries can be effected in port by road truck or at anchorage



We are able to deliver MGO by truck in Cyprus

# Who we are

- **Back To Back Trader**
- **No Pledging of Invoices**

## Solid

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Bunkernet is frequently evaluated by independent credit rating organizations such as Lloyds MIU and Infospectrum and maintains strong financial reviews.

**Average Annual Turnover  
of +320 million USD**

## Trusted

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Bunkernet maintains credit lines with oil majors, state owned oil companies and local independents worldwide. We are a member of IBIA and the Cyprus Shipping Chamber and a trusted name in the bunkering industry.

## Secure

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We acknowledge that bunkering can be a complicated process with elements of risk. Bunkernet is insured for product liability and professional indemnity.

**Industry Leading Insurance  
Coverage for Product Liability**

## Quality

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Quality is the cornerstone of our business. Quality in what we supply, in how we supply and most importantly quality following the supply by way of our After Sales Service. Beyond our Lloyds approved quality system is our people's genuine commitment to provide quality service consistently.

# Reference List



TRANS GRAIN FRANCE S.A.S



GLENCORE



Russian Navy



TRAFIGURA



German Navy

# Technical Knowledge

**Bunkernet takes the view that delivering Bunkers is more than just the commercial trade of a commodity. Technical knowledge is an integral part to supplying the right grade and also being able to offer world-class after sales service.**

Within Bunkernet and our affiliated companies we nurture across the board technical knowledge and the capacity to support any technical query. The technical background of our traders and associates allows us access to the engineering teams of the major engine manufacturers around the world including Wartsila, MAN Caterpillar and Hyundai. This network allows us to offer immediate advice over the phone or even to dispatch approved technical crews to attend to your vessel's requirements.



# Fuel Additives: our clean initiative

Running vessels efficiently is a daily challenge. Fuel quality plays a vital role in how efficiently vessels are performing thus affecting their ability to realize operational savings

## Introducing XMILE additives

- XMILE is a bio catalyst additive for fuel, based on enzymes
- XMILE has been applied successfully in many countries all over the world since 1995 Used by, several (energy) industries, road and shipping transport sectors, and the military
- Xmile neutralises and catalyses fuel molecules
- Xmile converts hydrocarbon elements back into fuel
- Increases fuel stability
- Lowering the Activation Energy

# Fuel Additives: our clean initiative

## Effects of XMILE

- Enzymes clean up the fuel system
- Sludge and deposit are separated into fuel and non-fuel
- Fuel combustion improved
- Fuel consumption reduced (-5% or more)
- Exhaust emissions reduced (based on EU norms)
- CO<sub>2</sub>: - 5% or more
- CO: - 20%
- NO<sub>x</sub>: - 6%
- SO<sub>2</sub> - 5%
- Engine power increases & stays clean



# Southern Europe & Mediterranean Ports

- **Piraeus** (Hellenic Ports)  
**Istanbul – Ismir - Iskenderun - Aliaga - Mersin**  
**Limassol – Larnaca – Vassiliko**
- Egyptian Ports** (North Africa)  
**Beirut**
- Malta**
- Italian Ports**  
**Sete – Lavera – Fos – Nice**
- Spanish Ports**  
**Gibraltar Strait**

# Russian and Black Sea Ports

## Russian Ports

Novorossiysk

Tuapse

Kavkaz

Taman

Batumi

Poti

Temryuk

Rostov

Azov

Odessa

Kerch

Yuzhniy

Varna

Constanta

Astrakhan (Caspian Sea)

Baku (Caspian Sea)

Murmansk

St. Petersburg

Primorsk

Ust-Luga

Kaliningrad

Baltiysk

Vanino

Kozmino

Vladivostok

Nakhodka

Slavyanka

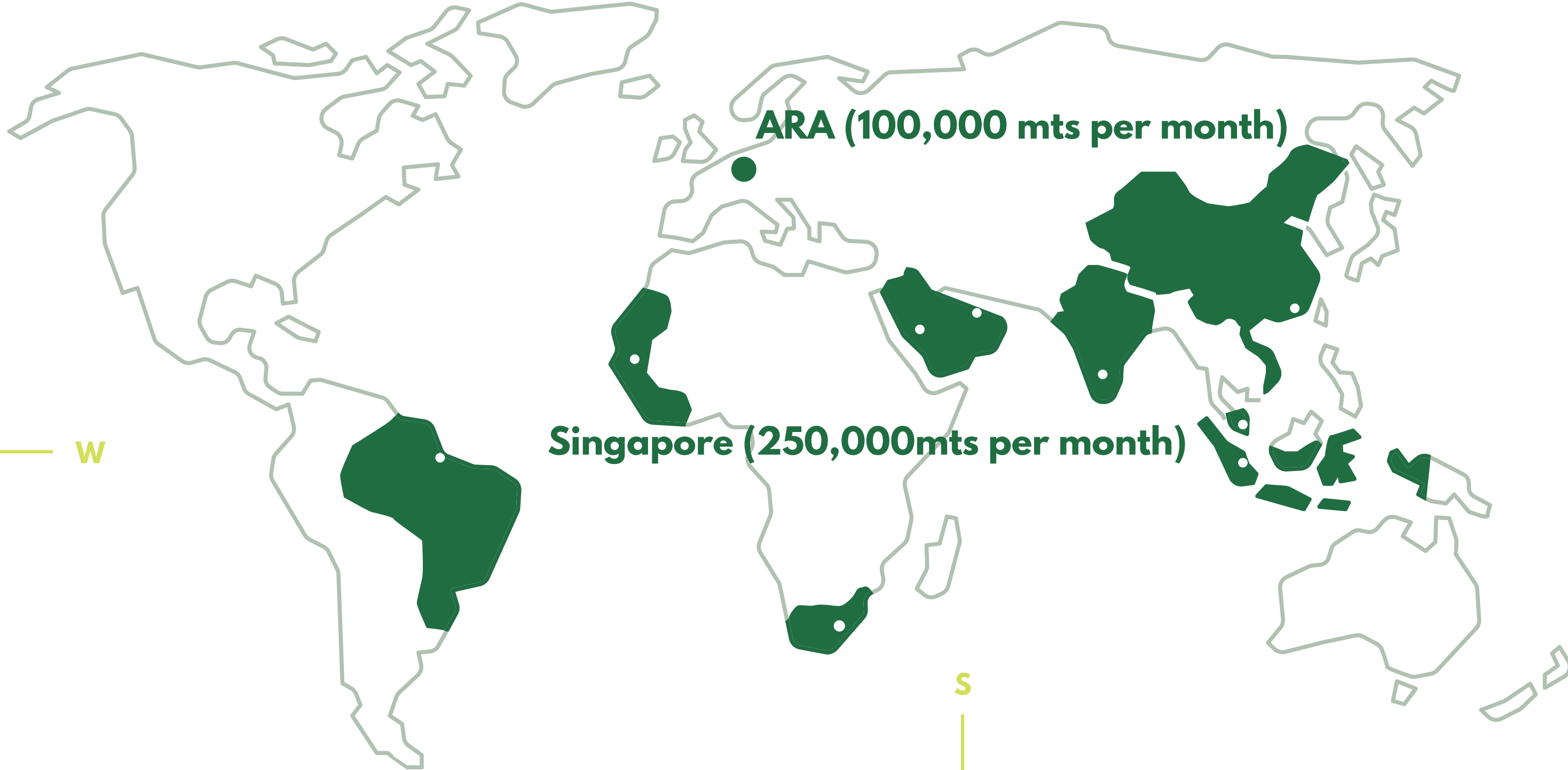
Vostochnyy

Posyet

# World Wide Ports

Buying Pools

N



**ARA (100,000 mts per month)**

**Singapore (250,000 mts per month)**

W

E

S

# Navy



## German Navy Bundeswehr

- Direct agreement with the Bundeswehr
- Only Physical Supplier/Trading House world wide with a bunker contract in place
- Truck and Barge delivery for all the Southern European Fleet (UNIFIL)
- Bunkernet fully vetted by the Bundeswehr.  
5th year of contract with seamless operation
- Strategic Spot Supplier world wide

**Supplied + 200 Navy Vessel in 2015**